



## Meeting Minutes

### Wednesday, November 9, 2022

Attendance: Dave Romano, Steve Migneault, Jeff Beyer, Marc Zirolli, Brent Colby, Aaron Morrison, Steve Crooke, Steve Hilliard.

Dave called the meeting to order at 6:01 p.m.

Dave:

- Members voted to adopt 2023 Board.
- Steve M, Brent second. All in favor.
- No update in lieu of Tim's absence on POP.
- Trophies in progress; still some left to go.
- Wall plaques have been dropped off to Discount Trophy.
  - o Remove individual nameplates and create two, larger plates so names can be added as line items.
- Senior Championship keep on for one more year.
- Membership
  - o Maintain 375 Members for 2023; no waiting list.
  - o Steve M. motioned, Marc Z. second. All in favor.
- Golf Genius
  - o Jeff and Erik have to implement.
  - o \$3,100 fee.
  - o Gross/Net, kickers, ringers, payouts.
  - o No hidden charges for volume of emails or mass text messages to send.
  - o Comprehensive integration/training on back end after they set up the entire year so we know how to do it.
  - o Motion to implement Golf Genius, and implement features as needed. Steve M. Steve Hilliard second. All in favor.

Jeff:

- Final bill for CSGA handicap was paid.
- No current conflicts with TGMC and other events. Straight tees off 1 for now.
- Two Friday night events.
- Do a putting contest in June, July, August.
- Dave still working on lights for putting green.
- Clear out # 7 for blue tee area; prune some trees.
- Aerating begins November 14.
- GHIN fees increased to \$32, from \$26. This is good for the next two years.

Steve C.

- Expected to end year in \$6,600 in cash; decrease of \$1,900.
- Additional funding for:
  - o Staff gratuities of \$1,750
  - o Fall Classic appetizers of \$1,300
  - o Higher Match Play payouts totaling \$270
- These were offset by:
  - o Lower Tournament subsidy of \$1,000.
  - o Lower Fall banquet cost of \$283.
- Greenskeeper's Revenge was \$57 under budget.
- 2023 forecast:
  - o Comparison of 350 vs. 375 golfers, looking back at 2022 and 2021.
  - o Rolling excess cash of 2021 into 2022 events and social items.
    - Excess cash was paid down by \$3,127 this year.
    - Projected gain for 2023 based on 375 golfers is \$3,800 to use to get back to break even.

Steve M.

- Returning Members have until 1/31/23 to join.
- New Members can join 2/1/23.
  - o Is this the format we follow?

Dave:

- Total expenses \$37,550.
  - o 375 Members.
- Tournament pay outs and social events are a fixed number.
- Most expenses not subject to inflation, so maybe 2023 expenses rise marginally.
- Discretionary events:
  - o New Member social, etc.
    - Do we implement partial funding from Members?
- Carryover amount should be around \$3,500 each year
- But not to spend all excess cash all in one year, especially in uncharted territory with 375 Members.

Dave:

- Dave motioned to adjourn the meeting at 8:26 p.m.
  - o Steve M., Steve C. second adjourned, respectively.
  - o Next meeting scheduled for Tuesday, December 13, 2022 at 6:00 p.m., Joe Pizza.
- Minutes respectfully submitted by Marc Zirilli.