



## Meeting Minutes

### Wednesday, January 5, 2022

Attendance: Scott Rowe, Dave Romano, Chris Ferrante, Steve Migneault, Steve Crooke, Aaron Morrison, Jeff Beyer, Marc Zirilli

Dave called the meeting to order at 6:06 p.m.

OPENING REMARKS: Dave.

- Welcomes 2 new Board Members; Marc Zirilli & Chris Ferrante.
- Change in demographics of the Board; age shift. Really good to see and excited for that.
- Aaron stepped in to be Secretary and did a phenomenal job.
- Steve C. as Treasurer; did not miss a beat and demonstrated his knowledge in financials.
- Scott on tournament side; lots of new ideas. Introduced a few more 4-man events and Friday night events.
- Blue Tee idea; hopefully that plays out well.
- Steve C. reconciled the Hole-In-One pool. Steve will continue this task in 2022. Chris will assist Steve with that.
- Steve Migneault will assist with Communications.
- Brent will stay on as Past President.
- For 2022
  - Run more efficient meetings.
  - Subcommittee groups
    - Rolls will be to take recommendations to bring to the Board to vote.
  - Size of the Board
  - New idea? Get some advanced info and rationale before bringing it to the Board to allow Board Members to develop thoughts and opinions before the next meeting.

MINUTES:

- Scott motioned; Chris seconded the motion to approve the December 2021 Minutes. They were unanimously approved.

JEFF UPDATE:

- 101 Members paid for GHIN. Payment sheet is in Google Docs.
- Still has 11 Members who need to fulfill golf shop credit before issuing 2022 renewals.

HANDICAP & RULES:

- Tim absent from meeting.
- Bur keep track of pace of play and violators.
- Dave will train him on USGA and reconciling member and GHIN list.

TWO RECONCILIATIONS:

- Make sure GHIN payments to Jeff are 100% -- Dave and Tim.
- Aaron and Steve M.: take membership list and reconcile to GHIN list – any members who haven't paid GHIN?

#### MEMBERSHIP:

- Aaron: 101 members – 10 check, 91 PayPal.
- 101 have also paid for their GHIN.
- Nineteen first-time Members in 2021 already signed up for 2022.
- Steve reported that there are actually 104 who are paid.

#### COMMUNICATIONS:

- Steve – links to membership and GHIN went out to existing members.
- Sent out two reminders recently; will do so once a week until February 1, which will open it up to anyone.
- Website is updated reflects solicitation to existing members to pay by Feb. 1.
- Dave reported that the policy of paying GHIN through Jeff that if people come to us at the Board, that the USGA method is members pay GHIN through the golf course and that that golf course is their home golf course.
- Otherwise, members must have a GHIN to be able to play in our tournaments.
- Scott: Members taking up tee times, who don't have handicaps, just to play Topstone, but not paying the \$5 to enter the tournament – something further to discuss.

#### TREASURER'S REPORT – Steve:

- End of year assets: \$9,400 – in line with December projection.
- Projected \$3.98 PayPal fee for every \$100 membership paid.
- Dave: projection of 360 members not realistic this year; more around 280 – 310, including Board.
- Ongoing goal is to maintain \$3,000 to \$4,000 in cash for rainy days.
- 267 Members at \$30 credit from Member Appreciation 2020.
  - o Thirty-six did not use it.
  - o Twenty-eight of those did not renew
  - o Three passed away
  - o Eight renewed, but did not use the credit.
  - o 97% of renewing members used the credit.

#### TOURNAMENT CHAIR – Scott:

- o Fourth of July weekend; do something different. White Tee weekend, regardless of handicap.
- o Club Championship: Three days in September.
- o Blackledge locked in for intra-club.
- o Dave: tournament descriptions (so people understand blue tees, etc.).

#### OLD/NEW BUSINESS – Dave:

- o Tim, Steve C., Steve Hilliard, Chris – Membership
- o Steve M., Scott, Marc, Jeff – Tee Times
  - How can we use the system and avoid people with multiple sign-ups?
  - Change time from 5:30 a.m. on weekends to sign up? What is best for the Members?
  - Steve: sign up genius; says Jeff looking into other ways to make sure we don't have more than one name on a sign up.
- o Dave: Membership cap
  - A cap gives us an idea of what our Members will be early on. From a club management standpoint, there's value to that.
  - Will more players over time play more golf and take up tee times from longstanding members?
  - Do we put a cap of 360? Is there a need?

- New Member orientation?
  - Some don't know anyone else; want to connect with new people.
  - Some don't know that we play by all the rules. Don't know about the things that we do.
  - Start with Teams in the winter; then April/May, do an in-person.
- Consider and opt-in for email addresses so Members can better connect?
  - Steve M. will draft a communication for the Board to review.
  - Post it to website by April 1?
- Yellow Tees
  - In May 2021 meeting; Scott motioned yellow tees to be 65 or older unless otherwise noted by Board or the tournament description.
  - Tim brought up topic in October; play yellow all year, but whites in club championship.
  - Senior CC same weekend as CC; those Members can play yellow.
  - Age plus handicap is something to think about. At Hunter, if you are a "90", you can play yellow (meaning if you're 65 years old, and a 25 handicap).
    - Age 65 and you play yellow?
    - Or 65 plus your handicap to play yellow?
- Dave may move February meeting to 2/1.
- Dave motioned to adjourn the Meeting.
  - So moved by Steve M. at 8:13 p.m.; seconded by Scott R.